



PIScaleX supports technology companies, founders, SaaS providers, and IT service organizations in understanding, navigating, and pursuing opportunities within the U.S. State, Local, and Education (SLED) government contracting ecosystem — through procurement strategy, proposal support, market positioning, and long-term public-sector growth planning.

DIFFERENTIATORS

- 10+ Years of Operational Experience
- Dedicated Delivery & Consulting Teams
- Global & Offshore Delivery Center Expertise
- Enterprise Client Engagement Experience
- Structured Public Sector Growth Methodology
- Government Procurement & Bid Strategy Expertise

All client engagements are executed under Non-Disclosure Agreements (NDA)

CORE CAPABILITIES

- Strategy & Procurement**
 - U.S. SLED Strategy
 - Government Contracting Advisory
 - Procurement Support
 - Market Research & Opportunity Assessment
 - Partnership Development
 - Public Sector Growth Strategy
- Bid & Proposal Services**
 - Bid Readiness Assessment
 - Proposal Strategy
 - RFP / RFQ / RFI Management
 - Capability Statement Development
 - Vendor Registration Support
- Technology Advisory**
 - AI & Generative Intelligence
 - Cloud & Platform Engineering
 - Civic Mobile & Web Portals
 - Data Analytics & Modernization
 - ERP & CRM Advisory
 - SLED Bid & Tender Intelligence
- Business Analysis**
 - Requirements Analysis
 - Stakeholder Analysis
 - Procurement Documentation Support
 - Competitive Positioning
 - Solution Alignment

KEY FOCUS AREAS

- Civic Mobile & Web Portals
- Cloud & Platform Engineering
- Data Analytics & Modernization
- Vendor Registration
- EdTech
- AI & Generative Intelligence
- Market Research
- SLED Bid & Tender Intelligence

SELECTED PAST PERFORMANCE

- Maycomb Community College — RFQ Q 1971**
 - EDU SLED · USA
 - AV equipment bid intelligence and submission engineering — decoded, audited and benchmarked into a submission-ready package in 72 hours, under NDA.
- Kansas City KS Public Schools — RFP 26-003**
 - K-12 SLED · USA
 - Districtwide data-dashboard bid intelligence across seven data domains, mapped to a 25-point evaluation and a 5-year TCO, under NDA.

COMPLIANCE POSTURE

- WCAG 2.2 AA
- NIST 800-53
- FERPA
- HIPAA
- CMMC Level 1
- U.S. Data Residency
- AWS GovCloud
- Azure Government

CODES & CLASSIFICATIONS

NAICS CODES		NIGP CODES	
PRIMARY	541511 Custom Computer Programming	PRIMARY	920-40
RELEVANT	541512 Computer Systems Design	RELEVANT	920-27
	518210 Data Processing & Hosting		920-30
	611420 Computer Training		920-34
			920-44
			920-45
			920-48
			920-65
			920-66
			920-76
			920-91

CONTACT & ENGAGEMENT

Ready to Support Your SLED Strategy

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PIScaleX serves as a trusted advisory partner to technology companies entering or scaling within U.S. SLED government contracting markets. Engagements are structured on a project, retainer, or embedded advisory basis tailored to each client's stage of public-sector readiness.

All client engagements are executed under Non-Disclosure Agreements (NDA) and handled with strict confidentiality.